

**L&T Finance Ltd (erstwhile Family Credit Ltd) <sup>(Revised)</sup>**

August 28, 2018

**Ratings**

| Facilities                             | Amount<br>(Rs. crore) | Rating <sup>1</sup> | Rating Action |
|----------------------------------------|-----------------------|---------------------|---------------|
| Commercial Paper Issue (IPO Financing) | -                     | -                   | Withdrawn     |

*Details of instruments/facilities in Annexure-1*
**Detailed Rationale & Key Rating Drivers**

CARE has withdrawn the rating assigned to the commercial paper issue (IPO Financing) for Rs. 9,000 crore in full of L&T Finance Ltd. (erstwhile Family Credit Ltd) with immediate effect, as the company has repaid the aforementioned Commercial Paper Issue (IPO Financing) in full and there is no amount outstanding under the issue as on date.

**Analytical approach: NA****Applicable Criteria****Policy on Withdrawal of Ratings*****About L&T Finance Holdings Ltd. (parent company)***

L&TFHL is RBI registered Non-Banking Finance Company - Core Investment Company (NBFC – CIC) and holding company for the financial services entities of the L&T group. The board and senior management of L&TFHL has representation from the senior management of L&T. The company came up with an Initial Public Offer (IPO) during FY12 and as on March 31, 2018, L&T held 64.01% equity stake in L&TFHL. The group has three key business segments, namely rural finance (comprising farm equipment, two wheeler and microloans), housing finance (comprising home loans, LAP and real estate finance) and wholesale lending (comprising infra finance and structured corporate loans). As on March 31, 2018, the gross loan portfolio stood at Rs. 83,654 crore.

**L&TFHL (Consolidated)**

| Brief Financials (Rs. crore)                     | FY17 (A) | FY18 (A) |
|--------------------------------------------------|----------|----------|
| Total income                                     | 8,572    | 10,500   |
| PAT(after share of profit and minority interest) | 1,042    | 1,459    |
| Overall Gearing (times)                          | 8.55     | 6.29     |
| Total Assets (adjusted for Deferred Tax assets)  | 71,759   | 89,230   |
| Gross NPA (%)                                    | 4.94\$   | 4.80     |
| ROTA (%) (PAT/Average Total Assets)              | 1.54     | 1.81     |

A: Audited

**About LTF**

L&T Finance Ltd. (erstwhile Family Credit Ltd) was originally incorporated as Apeejay Finance Group Ltd. in 1993. In September, 2006, Societe Generale Consumer Finance (SGCF), a division of Societe Generale Group, France, acquired 45% stake in the company and gradually increased its stake to 100% by October 2007. Subsequently, the company's name was changed to Family Credit Limited. In December 2012, L&T Finance Holding Limited (LTFHL) (rated CARE AAA; Stable); the flagship holding company for the financial services of the L&T Group acquired 100% shareholding in FCL. During March'17, L&TFHL has completed amalgamation of L&T Finance Limited and L&T FinCorp Limited with Family Credit Limited. The amalgamated entity is renamed as L&T Finance Limited.

<sup>1</sup>Complete definition of the ratings assigned are available at [www.careratings.com](http://www.careratings.com) and other CARE publications

As on March 31, 2018, L&T Finance Ltd had a combined loan portfolio of Rs.37,823 crore.

**L&T Finance Ltd (erstwhile Family Credit Ltd)**

| Brief Financials (Rs. crore)                                          | FY17 (A) | FY18(A) |
|-----------------------------------------------------------------------|----------|---------|
| Total income                                                          | 4,145    | 5,246   |
| PAT                                                                   | 16       | 290     |
| Overall Gearing (times)                                               | 7.16     | 5.72    |
| Total Assets (adjusted for Intangible assets and Deferred Tax assets) | 32,982   | 37823   |
| Gross NPA (%)                                                         | 6.51     | 6.07    |
| ROTA (%) (PAT/Average Total Assets)                                   | 0.05     | 0.77    |

A: Audited

**Status of non-cooperation with previous CRA:** Not Applicable

**Any other information:** Not Applicable

**Rating History for last three years:** Please refer Annexure-2

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at [www.careratings.com](http://www.careratings.com). Investors/market intermediaries/regulators or others are welcome to write to [care@careratings.com](mailto:care@careratings.com) for any clarifications.

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**\*\*For detailed Rationale Report and subscription information, please contact us at [www.careratings.com](http://www.careratings.com)**

**About CARE Ratings:**

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

**Disclaimer**

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

## Annexure-1: Details of Instruments/Facilities

| Name of the Instrument                                | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. crore) | Rating assigned along with Rating Outlook |
|-------------------------------------------------------|------------------|-------------|---------------|-------------------------------|-------------------------------------------|
| Commercial Paper-<br>Commercial Paper (IPO Financing) | -                | -           | -             | 0.00                          | Withdrawn                                 |

## Annexure-2: Rating History of last three years

| Sr. No. | Name of the Instrument/Bank Facilities  | Current Ratings |                                |                  | Rating history                            |                                                                                                                                        |                                                                                                      |                                                  |
|---------|-----------------------------------------|-----------------|--------------------------------|------------------|-------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|--------------------------------------------------|
|         |                                         | Type            | Amount Outstanding (Rs. crore) | Rating           | Date(s) & Rating(s) assigned in 2018-2019 | Date(s) & Rating(s) assigned in 2017-2018                                                                                              | Date(s) & Rating(s) assigned in 2016-2017                                                            | Date(s) & Rating(s) assigned in 2015-2016        |
| 1.      | Debentures-Non Convertible Debentures   | LT              | 300.00                         | CARE AAA; Stable | -                                         | 1)CARE AAA; Stable (26-Feb-18)<br>2)CARE AA+; Positive (09-Oct-17)<br>3)CARE AA+; Stable (17-Apr-17)                                   | 1)CARE AA+; Stable (30-Dec-16)<br>2)CARE AA+ (04-Nov-16)                                             | 1)CARE AA+ (17-Nov-15)                           |
| 2.      | Commercial Paper                        | ST              | 18500.00                       | CARE A1+         | -                                         | 1)CARE A1+ (26-Feb-18)<br>2)CARE A1+ (09-Oct-17)<br>3)CARE A1+ (07-Jul-17)<br>4)CARE A1+ (17-Apr-17)                                   | 1)CARE A1+ (21-Mar-17)<br>2)CARE A1+ (30-Dec-16)<br>3)CARE A1+ (04-Nov-16)<br>4)CARE A1+ (30-Jun-16) | 1)CARE A1+ (17-Nov-15)<br>2)CARE A1+ (22-Jul-15) |
| 3.      | Borrowings-Secured Long Term Borrowings | LT              | 2300.00                        | CARE AAA; Stable | -                                         | 1)CARE AAA; Stable (30-Mar-18)<br>2)CARE AAA; Stable (26-Feb-18)<br>3)CARE AA+; Positive (09-Oct-17)<br>4)CARE AA+; Stable (17-Apr-17) | 1)CARE AA+; Stable (30-Dec-16)<br>2)CARE AA+ (04-Nov-16)                                             | 1)CARE AA+ (17-Nov-15)                           |

|    |                                       |    |        |                     |   |                                                                                                                        |                                                                   |                           |
|----|---------------------------------------|----|--------|---------------------|---|------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|---------------------------|
| 4. | Debt-Subordinate Debt                 | LT | 100.00 | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE AA+;<br>Stable<br>(30-Dec-16)<br>2)CARE AA+<br>(04-Nov-16) | 1)CARE AA+<br>(17-Nov-15) |
| 5. | Debentures-Non Convertible Debentures | LT | 300.00 | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE AA+;<br>Stable<br>(30-Dec-16)<br>2)CARE AA+<br>(04-Nov-16) | 1)CARE AA+<br>(17-Nov-15) |
| 6. | Debt-Subordinate Debt                 | LT | 50.00  | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE AA+;<br>Stable<br>(30-Dec-16)<br>2)CARE AA+<br>(04-Nov-16) | 1)CARE AA+<br>(17-Nov-15) |
| 7. | Debentures-Non Convertible Debentures | LT | 400.00 | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE AA+;<br>Stable<br>(30-Dec-16)<br>2)CARE AA+<br>(04-Nov-16) | 1)CARE AA+<br>(17-Nov-15) |
| 8. | Debentures-Non Convertible Debentures | LT | 350.00 | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE AA+;<br>Stable<br>(30-Dec-16)<br>2)CARE AA+<br>(04-Nov-16) | 1)CARE AA+<br>(17-Nov-15) |
| 9. | Debentures-Non Convertible Debentures | LT | 750.00 | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE AA+;<br>Stable<br>(30-Dec-16)<br>2)CARE AA+<br>(04-Nov-16) | 1)CARE AA+<br>(17-Nov-15) |

|     |                                       |    |         |                     |   |                                                                                                                        |                                                                                                                     |                                  |
|-----|---------------------------------------|----|---------|---------------------|---|------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|----------------------------------|
| 10. | Debt-Subordinate Debt                 | LT | 75.00   | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE<br>AA+;<br>Stable<br>(30-Dec-<br>16)<br>2)CARE<br>AA+<br>(04-Nov-<br>16)                                     | 1)CARE<br>AA+<br>(17-Nov-<br>15) |
| 11. | Debt-Subordinate Debt                 | LT | 100.00  | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE<br>AA+;<br>Stable<br>(30-Dec-<br>16)<br>2)CARE<br>AA+<br>(04-Nov-<br>16)<br>3)CARE<br>AA+<br>(06-Apr-<br>16) | -                                |
| 12. | Debt-Perpetual Debt                   | LT | 100.00  | CARE AA+;<br>Stable | - | 1)CARE AA+;<br>Stable<br>(26-Feb-18)<br>2)CARE AA;<br>Positive<br>(09-Oct-17)<br>3)CARE AA;<br>Stable<br>(17-Apr-17)   | 1)CARE<br>AA; Stable<br>(30-Dec-<br>16)<br>2)CARE AA<br>(04-Nov-<br>16)<br>3)CARE AA<br>(06-Apr-<br>16)             | -                                |
| 13. | Debentures-Non Convertible Debentures | LT | 4400.00 | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE<br>AA+;<br>Stable<br>(21-Mar-<br>17)                                                                         | -                                |
| 14. | Debt-Subordinate Debt                 | LT | 350.00  | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17) | 1)CARE<br>AA+;<br>Stable<br>(21-Mar-<br>17)                                                                         | -                                |
| 15. | Debentures-Non Convertible Debentures | LT | 600.00  | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)                                                                                   | 1)CARE<br>AA+;<br>Stable                                                                                            | -                                |

|     |                           |    |          |                     |   |                                                                                                                                                                |                                  |   |
|-----|---------------------------|----|----------|---------------------|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|---|
|     |                           |    |          |                     |   | 2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17)                                                                                 | (21-Mar-17)                      |   |
| 16. | Debt-Perpetual Debt       | LT | 250.00   | CARE AA+;<br>Stable | - | 1)CARE AA+;<br>Stable<br>(26-Feb-18)<br>2)CARE AA;<br>Positive<br>(09-Oct-17)<br>3)CARE AA;<br>Stable<br>(17-Apr-17)                                           | 1)CARE AA; Stable<br>(21-Mar-17) | - |
| 17. | Fund-based - LT-Term Loan | LT | 18450.00 | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(30-Mar-18)<br>2)CARE AAA;<br>Stable<br>(26-Feb-18)<br>3)CARE AA+;<br>Positive<br>(09-Oct-17)<br>4)CARE AA+;<br>Stable<br>(17-Apr-17) | -                                | - |
| 18. | Debt-Perpetual Debt       | LT | 150.00   | CARE AA+;<br>Stable | - | 1)CARE AA+;<br>Stable<br>(26-Feb-18)<br>2)CARE AA;<br>Positive<br>(09-Oct-17)<br>3)CARE AA;<br>Stable<br>(17-Apr-17)                                           | -                                | - |
| 19. | Fund-based - LT-Term Loan | LT | 350.00   | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(30-Mar-18)<br>2)CARE AAA;<br>Stable<br>(26-Feb-18)<br>3)CARE AA+;<br>Positive<br>(09-Oct-17)<br>4)CARE AA+;<br>Stable<br>(17-Apr-17) | -                                | - |
| 20. | Debt-Subordinate Debt     | LT | 625.00   | CARE AAA;<br>Stable | - | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)                                                                                 | -                                | - |

|     |                                                          |    |         |                            |                                                                                                                    |                                                                                                                                                  |   |   |
|-----|----------------------------------------------------------|----|---------|----------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|---|---|
|     |                                                          |    |         |                            |                                                                                                                    | 3)CARE AA+;<br>Stable<br>(17-Apr-17)                                                                                                             |   |   |
| 21. | Debentures-Non<br>Convertible<br>Debentures              | LT | 3625.00 | CARE AAA;<br>Stable        | -                                                                                                                  | 1)CARE AAA;<br>Stable<br>(26-Feb-18)<br>2)CARE AA+;<br>Positive<br>(09-Oct-17)<br>3)CARE AA+;<br>Stable<br>(17-Apr-17)                           | - | - |
| 22. | Commercial Paper-<br>Commercial Paper<br>(IPO Financing) | ST | 0.00    | Withdrawn                  | 1)CARE A1+<br>(25-Jul-18)<br>2)Withdrawn<br>(23-Jul-18)<br>3)Withdrawn<br>(21-Jun-18)<br>4)CARE A1+<br>(21-Jun-18) | 1)CARE A1+<br>(16-Mar-18)<br>2)Withdrawn<br>(08-Mar-18)<br>3)CARE A1+<br>(16-Jan-18)<br>4) Withdrawn<br>(07-Dec-17)<br>5)CARE A1+<br>(06-Oct-17) | - | - |
| 23. | Debentures-Market<br>Linked Debentures                   | LT | 500.00  | CARE PP-MLD<br>AAA; Stable | -                                                                                                                  | 1)CARE PP-MLD<br>AAA; Stable<br>(26-Feb-18)<br>2)CARE PP-MLD<br>AA+; Positive<br>(05-Dec-17)                                                     | - | - |

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